

# Pay Policy Guidance Document September 2023

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# **Pay Policy Guidance Document**

This guidance document is to be read in conjunction with the school's current Pay Policy.

The School Teachers Pay and Conditions Document (STPCD) 2023 can be found on the Extranet.

1. Overview of the 2023 changes to the STPD.

The Government has accepted the School Teachers' Review Body's (STRB's) recommendations in full for 2023.

- 6.5 per cent uplift to all pay points and allowances for both teachers and leaders, apart from;
- higher uplift for M1 of 7.1 per cent for England and 6.8 per cent for the Fringe.
- The number of days worked for a teacher returns to 195 days for the school year beginning in 2023 following the previous two years bank holiday changes.
- This will be a fully funded pay award except for centrally employed teachers.

Remit/terms of reference of the Pay Committee [insert alternative wording if the relevant committee is known by a different title].

# **INSERT RELEVANT SCHOOL COMMITTEE REMIT/TERMS OF REFERENCE**

#### **Example:**

The Pay Committee will be authorised, by the Governing Body to determine all matters relating to pay and related performance of staff to establish a whole school Pay Policy. This Pay Policy will be adopted by the Governing Body and will be monitored and reviewed as necessary.

#### **Committee Membership**

The Pay Committee will consist of at least 3 governors, elected by the Governing Body. Normally, wherever possible, the Pay Committee will not include any member of staff employed by the Governing Body at the school. The quorum for this committee will be 3 Governors.

#### **Committee Remit**

The Pay Committee will have full delegated powers from the Governing Body to take all decisions relating to pay in accordance with the approved school Pay Policy.

#### Specifically this will include:

(i) Ensuring that the whole School Pay Policy observes all statutory and contractual obligations, notably including compliance with the School Teachers' Pay and Conditions Document (STPCD), Appraisal Regulations 2012 and Equalities Legislation (as outlined in the Pay Policy).

- (ii) Reviewing the whole School Pay Policy and making recommendations to the full Governing Body for amendment, where necessary.
- (iii) Reviewing the school pay structure on an annual basis to consider the impact of any changes to nationally recommended pay rates and reporting to the Governing Body, as appropriate.
- (iv) Ensuring that the policy and performance assessment criteria are applied equitably and consistently for all staff.
- (v) Ensuring that pay decisions are fair and equitable, link with the school appraisal policy and take account of the recommendations of the head Teacher and where appropriate other members of the school leadership team.
- (vi) In accordance with the Pay Policy, determination of appropriate pay for all staff employed in the school, including allowances and temporary recruitment and retention payments where appropriate.
- (vii) Review the school staffing structure specifically in respect to pay relativities of posts in the structure. Maintain an up-to-date staffing structure as an appendix to the Pay Policy.
- (viii) Recommend the annual pay budget, including pay progression to the Governing Body.
- (ix) Ensure that external advice is sought where appropriate, particularly in respect of salary matters relating to the head Teacher and any proposal to withhold pay progression.
- (x) Ensure accurate and up to date person specifications and job descriptions are maintained in school to inform pay decisions where necessary.
- (xi) To minute clearly the reasons for all pay decisions and report the fact of these decisions to the next meeting of the full Governing Body
- (xii) The Governing Body will ensure that every Teacher is provided with an annual summary of their pay in line with the requirements of the STPCD.
- (xiii) Provide an annual report to the full Governing Body, summarising pay decisions and issues arising.

#### 2. Guidance on Basic Pay Determination on Appointment

All appointments will be made in line with the Recruitment Policy adopted by the school.

Pay scales for 2023/24 for the following posts are shown in **Appendix 1** of this document:

- Main scale Teachers.
- Upper Pay-Range Teachers.
- Unqualified Teachers.
- Leading Practitioner Teachers.
- Leadership

#### 2.1 Classroom Teacher Posts

Salary on appointment will be determined in line with **Section 20.1 of** the Schools Pay Policy. Where the Governing Body uses its discretion to appoint a teacher on a salary that is less than their current salary, this will be clearly documented and the decision will have been taken as a proportionate means, of achieving a legitimate aim.

Governing Bodies have the discretion to offer a starting salary higher than the current salary where they have opted for the removal of pay portability (SMBC Pay Policy Point 20.1) where there is business justification for doing so (e.g. securing a high quality candidate). Ideally, the school should be committed to the principle of pay portability and if they adopt this option in their own Pay Policy, they will apply this principle in practice when making all new appointments.

The Local Authority recommends that Schools and Academies do observe pay portability on appointment. The only circumstances in which a School would not observe pay portability should be:

- The school advertises a post citing a minimum and maximum based on affordability. The pay range advertised will normally be the full range of either the main pay range (M1 – M6) or the main pay and upper pay ranges combined (M1 – UPR3).
- Such decisions must be based on evidence and satisfy the test of being a
  proportionate means of achieving a legitimate aim. Those people choosing to
  apply for a position, with a pay range that is lower than their current salary, do so
  on a voluntary basis in the knowledge that this may result in a reduction in pay to
  the maximum of the range advertised.
- Upper Pay Range (UPR) Teachers applying for main-scale posts do so knowing they will be placed on the maximum point advertised. This will facilitate movement for UPR Teachers wishing to move areas or wishing to relinquish working to the standards required for UPR for other reasons (e.g., personal, capability, work-life balance.

Teachers on the main pay range will be paid on the six-point scale on the Main pay range. Further to the introduction of two pay levels at M6 (provided for in the 2015 STPCD pay decision) it is recommended that schools should be working towards a position where all Teachers within their School are paid at the same level (within M6)

When determining the starting pay for a classroom Teacher taking up their first appointment as a qualified Teacher, the Governing Body will pay the Teacher on the main pay range and will allocate pay scale points, as a minimum, on the following basis:

- one point for each one year of service as a qualified Teacher in a maintained school, academy, city technology college or independent school; or
- one point for each one year of service as a qualified Teacher in higher education or further education, including sixth form colleges, or in countries outside England and Wales in a school in the maintained sector of the country concerned; or
- one point for each three years of non-teaching experience spent working in a relevant area, including industrial or commercial training, time spent working in an occupation relevant to the Teacher's work at the school, and experience with children/young people; or

• one point for each three years of other relevant remunerated or unremunerated experience including caring for children during a career break.

The Governing Body will also consider the allocation of additional scale points on the above basis to other Teachers appointed to the main or upper pay ranges.

The Governing Body has discretion under the current STPCD to determine the starting salary of a vacant classroom Teacher post. The Governing Body will have determined the criteria to be adopted when setting starting salaries in line with section 20.1 of the Pay Policy

The school will ensure that all appointments to vacant classroom Teacher posts are made within the lower limit of the Main pay range and the upper limit of the Upper pay range.

## 2.2 Leading Practitioner Teacher Posts

The Governing Body has established the a pay scale for leading practitioner Teacher posts paid on the leading practitioner pay range – see **Appendix 1** Such posts may be established for Teachers whose primary purpose is the modelling and leading improvement of teaching skills, where those duties fall outside the criteria for the TLR payment structure.

When determining the pay scales for such posts, the Governing Body will do this by reference to the weight of the responsibilities of the post and bear in mind the need to ensure pay equality where posts are equally onerous and fair pay relativities between posts of differing levels of responsibility.

# 2.3 Leadership Teacher Posts (Head Teacher, Deputy, and Assistant Head Teachers) and Teaching and Learning Responsibility (TLR) criteria.

The following is a reminder of the significant changes to Leadership Pay arising from the 2014 STPCD:

- Arrangements provide increased flexibility for schools to decide how they wish to reward their leadership teams to reflect individual performance and the challenges of the post.
- Schools will need to clarify their approach to making performance-based pay decisions for the leadership group.
- All pay decisions must be made on objective criteria so that there is no discriminatory effect on any group of Teachers with a particular protected characteristic under the Equality Act 2010.
- The principles underlying the core provisions on non-pay conditions remain unchanged.
- The pay of those in post will only need to be reviewed when there are significant changes to responsibilities.
- Pupil weighted numbers continue to provide the basis for determining individual pay ranges.

Since 2014 there has been no requirement to have a 7-point range for heads, and the 5 point range for deputy and assistant head Teachers and the STPCD only refers to the minima and maxima of the leadership pay range. However, the Department for Employment continue to suggest that reference points may still be included in line with the previous leadership pay points. There is no requirement however for Schools to adhere to these although the Pay Policy for this Authority recommends, they are retained.

- (a) The Governing Body will pay Teachers as Deputy or Assistant Head Teachers only where they are is satisfied, in the context of the Teacher's duties, that the role includes a significant responsibility that is not required of all classroom Teachers or TLR holders, and that the role is focused on teaching and learning;
- (b) requires the exercise of a teacher's professional skills and judgment;
- (c) requires the Teacher to lead and manage the school through:
  - development of teaching and learning priorities across the school.
  - accountability for the standards of achievement and behaviour of pupils across the school.
  - accountability for the planning and deployment of the school's resources.
  - leading policy development and implementation across the school in accordance with statutory provisions.
  - · managing whole school operational activity.
  - · working with external bodies and agencies; and
  - securing pupils' access to their educational entitlements.
- (d) has an impact on the educational progress of the school's pupils.
- (e) involves leading, developing and enhancing the teaching practice of school staff.
- (f) includes line management responsibility for a significant number of people and/or the line management of other line managers.

In the case of a deputy head Teacher post, the Governing Body must also be satisfied that this significant responsibility features a job weight which exceeds that expected of an assistant head Teacher employed in the same school, an assistant head Teacher can now assume responsibility for discharging in full the responsibilities of the head in the absence of the head Teacher.

STPCD Part 2, contains guidance on a three-stage process to determining leadership pay. This includes guidance on setting a pay range above the range determined by calculating the School group.

#### **TLR Allowances**

The Governing Body pays TLR1 and TLR2 payments to Teachers, as indicated in the staffing structure, in accordance with the pay ranges specified in the 2023 STPCD, as updated from time-to-time and the values as shown in Appendix 1 of the Pay Policy Guidance Document 2023, will apply.

Clear criteria for the award, level and duration of time limited TLR3 payments will be set out. TLR3 payments should not be used for recruitment and retention purposes.

Before awarding any TLR1 or TLR2 the Governing Body must be satisfied that the Teacher's duties include a significant responsibility that is not required of all classroom Teachers and that:

- (a) is focused on teaching and learning.
- (b) requires the exercise of a teacher's professional skills and judgement;
- (c) requires the Teacher to lead, manage and develop a subject or curriculum area; or to lead and manage pupil development across the curriculum.
- (d) has an impact on the educational progress of pupils other than the Teacher's assigned classes or groups of pupils; and
- (e) involves leading, developing and enhancing the teaching practice of other staff.

In addition, before awarding a TLR1, the Governing Body must be satisfied that the significant responsibility referred to in paragraph 20.5 includes line management responsibility for a significant number of people.

Teachers will not be expected to undertake permanent additional responsibilities without payment of a permanent TLR1 or TLR2 payment.

Section 25 of the SMBC Pay Policy sets out the circumstances in which a TLR 3 may be awarded. Unqualified Teachers are not eligible for a TLR 3 payment under the provisions of the STPCD.

#### 3. Pay Progression Criteria - Examples for Teaching Posts

- 3.1 In this school pay decisions will be based on achievement of performance management targets/objectives. When agreeing these targets/objectives head Teachers will have due regard to:
  - a. Quality of teaching.
  - b. Pupil progress where Teachers use relevant, appropriate strategies to enable pupils to make the levels of progress agreed through target setting.
  - c. The relevant Teacher standards (see Appendix Three of this document).
  - d. Whole school contribution e.g. mentoring/supporting colleagues, leading whole school initiatives.
  - e. [you may want to include other criteria e.g. behavior for learning]

Performance management objectives to be included in appraisal documentation will be developed to focus on these areas. The minimum expectation to achieve pay progression is:

- Consistently good teaching is evidenced throughout the year.
- Evidence of relevant, appropriate strategies used to enable expected pupil progress.
- That the relevant Teacher standards are being met.

**NB**: The Teachers' Standards are not to be used as a checklist for appraisal or performance management. In the context of appraisal undertaken as a positive and supportive process of professional dialogue and evaluation of practice, these standards can be used to support the identification of objectives in the appraisal cycle.

Additional progression will be considered for those Teachers who demonstrate:

- Consistently outstanding teaching.
- Progress targets exceeded in the majority of groups, or pupils.
- Successful leadership of a whole school initiative where impact can be evidenced.

Where there are concerns in relation to a teacher's performance the appraisal policy (and where appropriate capability policy) will be followed.

3.2	Performance Level	Description	Increase
	Exceptional	All objectives exceeded.	2 increments up to, and
	_	Meets relevant standards.	not exceeding, the
		Consistently outstanding teaching.	maximum point.

	Excellent pupil progress.  Makes a valued contribution to a whole school initiative.	
Performance Level	Description	Increase
Good	All objectives met.  Meets relevant Teacher standards.  Consistently good teaching.  Good pupil progress evidenced	1 increment up to, and not exceeding, the maximum point.
Requires Improvement	Some concern about either: achievement of objectives, Teacher standards or pupil progress	Possibility of no increase (refer to Pay Policy section 20.2.6) and support through appraisal and ongoing performance management to improve performance, (Appraisal Policy)
Poor Performance (Inadequate)	Continued or significant concerns	Move to appropriate policy to address (Appraisal or Capability policy)

The above guidance should be read in conjunction with the Teachers' Appraisal Policy.

### 3.3 Applications to be paid on the Upper Pay Range

Teachers who apply to move to the Upper Pay Range will be awarded progression to that range having regard to **the two most recent** performance management /appraisal reviews together with demonstrating they have met UPR performance criteria as set by the school. The review will be deemed to be successful unless concerns about standards of performance have been raised in writing with the Teacher during the annual performance management/appraisal cycle and have not been addressed through support provided by the school by the conclusion of that process.

In addition to the above, teachers applying to move to the Upper Pay Range will be able to demonstrate that their performance meets the definitions of 'highly competent', 'substantial' and 'sustained'. In this School these definitions are:

- 'Highly Competent' the Teacher's performance is assessed as having excellent depth and breadth of knowledge, skill and understanding of the Teacher's standards in the particular role they are fulfilling and the context in which they are working. Performance, which is not only good, but also good enough to provide coaching and mentoring to other Teachers, give advice to them and demonstrate to them effective teaching practice and how to make a wider contribution to the work of the school, in order to help them meet the relevant standards and develop their own teaching practices.
- 'Substantial' the Teacher's achievements and contribution to the school are significant, not just in raising standards of teaching and learning in their own classroom, or with their own groups of children, but also in making a wider contribution to school improvement, which impacts on pupil progress and the effectiveness of staff and colleagues.

• 'Sustained' - the Teacher must have had two consecutive, successful appraisal reports in this school and have made good progress towards their objectives during this period (see exceptions in the introduction to this section).

A model assessment form for considering applications to be paid on the UPR is contained within the Teacher Appraisal Guidance Document (Appendix 9).

## 3.4 Pay Progression on the Upper Pay Range

Teachers on the Upper Pay Range will be paid on the three-point scale on the Upper Pay Range. Teachers will be awarded pay progression annually in line with the criteria set out in sections 3.2 and 3.3 of this guidance.

Teachers who do not progress in one year, due to not having a successful performance review, will <u>not</u> be eligible to progress in the following year since they will not be able to satisfy the criteria of having had two consecutive successful appraisal reports, together with demonstrating they have met UPR performance criteria as set by the school.

For 3.3 and 3.4, please refer to Appendix 6: GUIDANCE ON HANDLING APPLICATIONS FOR AND MOVEMENT UP THE UPPER PAY RANGE [UPR]

#### 4. GUIDANCE ON THE DETERMINATION OF SEN POINTS

Since September 2018 the Authority has introduced the option of using the STPCD range for SEN allowances by adopting a 4-point scale. This approach supports our staff and in turn the children they support by using SEN points 1-4 which should be used across schools and settings by using the guidance criteria below.

Each school or setting will need to ensure that they insert the criteria appropriate to their needs, within their own Pay Policy and ensure it is endorsed by Governors and management Boards as appropriate.

The allocation of any level of SEN allowance will be reviewed annually as part of the appraisal process.

#### SEN<sub>1</sub>

Payable to all specialist teachers who:

- Teach pupils in one or more designated special classes or ARC in a school or, in the case of an unattached teacher in a service;
- In any non-designated setting (including any pupil referral unit) that is analogous to a designated special class, where the post:
- 1) Involves a substantial element of working directly with children with SEN; (definition of substantial is 80% of a working week)
- 2) Requires the exercise of a teacher's professional skills and judgement in the teaching of children with SEN; and

Has a greater level of involvement in the teaching of children with SEN than is the normal requirement of teachers throughout the school or additional resources provision

within the school or, in the case of an unattached specialist teacher or service where their job is working with children with SEND.

#### SEN 2

Payable to all specialist teachers who

- a) Meet the criteria for SEN1 and in addition have:
- b) Substantial SEND experience plus an appropriate basic qualification which will be identified as being appropriate to the school or setting in which they work (These criteria will be identified within the schools Pay Policy e.g. Postgraduate Certificate level qualification or equivalent).

#### SEN 3

Payable to all specialist teachers who:

- a) Meet all the criteria for SEN 1 and SEN 2 and in addition have:
- b)A relevant Postgraduate Diploma level qualification as identified by the school or setting in which they work (These criteria will be identified within the schools Pay Policy).

Postgraduate Diploma in an area of SEND related to their job description or role e.g., in one of the following: Speech, Language and Communication, Maths/Dyscalculia, Autism, Social, Emotional and Mental Health, Dyslexia or an area of sensory impairment or physical disability. Evidence will also need to be provided of good performance through the last two Appraisals.

#### SEN 4

Payable to all specialist teachers who:

- a) Meet all of the criteria for SEN 1, SEN 2 and SEN 3 and in addition have:
- b)A relevant Masters Level Qualification as required by the school or service.

The Masters qualification must be relevant to the need of the school or setting and will be in an area of SEND as outlined in SEN 3. Evidence of good performance through the last two Appraisals will also need to be provided.

#### NOTE:

This guidance enables consideration to be given within schools and settings regarding the best way to use the added flexibility and the discretion to incorporate criteria to enable their school or setting to meet any identified need whilst providing transparency for staff on the progression within the allowance range.

Based on the current SEN payments within the Model Pay Policy the payments would be as set out in Appendix 1.

# **APPENDIX 1: REVISED PAY SCALES 2023**

# **TEACHER PAY SCALES**

#### **MAIN PAY RANGE**

1 (minimum)	£30,000
2	£31,737
3	£33,814
4	£36,051
5	£38,330
6 (maximum)	£41,333

### **UPPER PAY RANGE**

1 (minimum)	£43,266
2	£44,870
3 (maximum)	£46,525

#### **LEADING PRACTITIONER RANGE**

1 (min)	£47,417
2	£48,606
3	£49,819
4	£51,057
5	£52,330
6	£53,642
7	£55,087
8	£56,357
9	£57,860
10	£59,249
11	£60,785
12	£62,186
13	£63,740
14	£65,330
15	£66,955
16	£68,736
17	£70,313
18 (max)	£72,085

### TEACHING AND LEARNING RESPONSIBILITY (TLR) PAYMENTS

	TLR payment 1	TLR payment 2	TLR payment 3
minimum	£9,272	£3,214	£639
maximum	£15,690	£7,847	£3,169

# Teachers cannot hold a TLR1 and a TLR 2 concurrently but, a teacher in receipt of a TLR 1 or TLR 2 may also hold a concurrent TLR 3.

SPECIAL EDUCATIONAL NEEDS (SEN) PAYMENTS:		
SEN 1 - £2,539	SEN 3 - £4,185	
SEN 2 - £3,362	SEN 4 - £5,009	

## **UNOUALIFIED TEACHERS**

£20,598	
£22,961	
£25,323	
£27,406	
£29,772	
£32,134	

## LEADERSHIP PAY RANGE

1	£47,185
2	£48,366
3	£49,574
4	£50,807
5	£52,074
6	£53,380
7	£54,816
8	£56,082
9	£57,482
10	£58,959
11	£60,488
12	£61,882
13	£63,430
14	£65,010
15	£66,628
16	£68,400
17	£69,970
18*	£71,019
18	£71,729
19	£73,509
20	£75,331
21*	£76,430

21	£77,195
22	£79,112
23	£81,070
24*	£82,258
24	£83,081
25	£85,146
26	£87,253
27*	£88,530
27	£89,414
28	£91,633
29	£93,902
30	£96,239
31*	£97,639
31	£98,616
32	£101,067
33	£103,578
34	£106,138
35*	£107,700
35	£108,776
36	£111,470
37	£114,240
38	£117,067
39*	£118,732
39	£119,921
40	£122,912
41	£125,983
42	£129,140
43	£131,056

<sup>\*</sup>These points, and point 43, are the maximum salaries for the eight Head Teacher Group ranges.

There are two reference points for pay points 18, 21, 24, 27, 31, 35 and 39 because in 2016 those Headteachers at the top of their school group had a pay freeze (in relation to the annual % increase). Because the scales overlap there would be individuals on those pay points who were within the next school group up (e.g. somebody on reference point 21, could be at the top of Group 2, or within a higher School Group).

#### HEADTEACHER GROUP ANNUAL PAY RANGE 2021

Group Number	Min – Max £ (corresponding pay points)
1	£53,380 - £71,019 (6 – 18*)
2	£56,082 - £76,430 (8 – 21*)
3	£60,488 - £82,258 (11 - 24*)
4	£65,010 - £88,530 (14 – 27*)
5	£71,729 - £97,639 (18 – 31*)
6	£77,195 - £107,700 (21 – 35*)
7	£83,081 - £118,732 (24 – 39*)
8	£91,633 - £131,056 (28 – 43*)

# APPENDIX TWO: NEW LEADERSHIP APPOINTMENTS - THE THREE-STAGE PROCESS

You should adopt the following three-stage process when setting the pay for **new appointments** to headship or the wider leadership team.

There is no need to re-assess the pay or allowances of existing Head Teachers or Leadership Teams in September 2015. This includes those who were appointed to a leadership post prior to 1<sup>st</sup> September 2015, but who will not take up post until on or after that date. The pay of those in post will only need to be reviewed when there are **significant** changes to responsibilities.

The three-stage process offers governing bodies substantial flexibility to set pay at the level needed to attract head Teachers and other members of the leadership team by systematically considering the circumstances of the role before advertising the post.

The three stages are:

Stage 1 – Defining the role and determining the Head Teacher group.

Stage 2 – Setting the indicative pay range.

Stage 3 – Deciding the starting salary and individual pay range.

You should ensure that all decisions and the reasons for them are well documented at every stage. All pay decisions must be made on objective criteria so that there is no discriminatory effect on any group of Teachers with a particular protected characteristic under the Equality Act 2010.

#### Stage 1 – Defining the Role and Determining the Head Teacher Group

You should use this stage to define the job and identify the broad pay range as a provisional guide to determining an appropriate level of pay.

You will need to define and set out the specific role, **responsibilities** and **accountabilities** of the post as well as the **skills and relevant competences** required.

#### Stage 2 – Setting the Indicative Pay Range

At this stage you will need to consider the complexity and challenge of the role in the particular context of the school and make a judgement on pay in the light of this.

You should note that current discretionary payments, such as allowances for recruitment and retention, permanent additional responsibilities (e.g. the provision of initial Teacher training (ITT)), and long-term provision to other schools, should be captured at this stage.

For head Teacher posts it is expected that normally you will conclude that the total unit score fully captures the complexity of the head Teacher role and that the relevant broad pay range accommodates appropriate levels of reward. You will wish to consider whether the indicative pay range should start at the minimum of the head Teacher group or whether you wish it to start at a higher level because of the level of challenge of the post.

There may, however, be circumstances in which there are additional factors that suggest the indicative pay range should be higher than would be provided by the basic calculation in Stage 1. The following represent some examples of the additional factors that you may wish to consider, but these are for *guidance only and are not intended to provide an exhaustive list*:

• the context and challenge arising from pupils needs e.g. if there is a high level of deprivation in the community (Free School Meal (FSM) entitlement and/or English as an Additional Language indicators may be relevant) or there are high numbers of looked after

children or children with special needs or there is a high level of in-year churn/pupil mobility, and this affects the challenge in relation to improving outcomes;

- a high degree of complexity and challenge e.g., accountability for multiple schools or managing across several dispersed sites, which goes significantly beyond that expected of any head Teacher of similar-sized school(s) and is not already reflected in the total unit score used at Stage 1;
- Additional accountability not reflected in Stage 1, e.g., leading a teaching school alliance; factors that may impede the school's ability to attract a field of appropriately qualified and experienced leadership candidates, e.g., location; specialism; level of support from the wider leadership team.

If you consider that circumstances warrant it, you can set the indicative pay range with a **maximum** of **up to** 25% above the top of the relevant head Teacher group range. Above that limit, external independent advice must be sought and, should the advice suggest additional payment is appropriate; a business case must be made and agreed by the full governing body.

You should ensure that no **double-counting** takes place, e.g., of things taken account of in Stage 1, such as responsibility for an additional school already reflected in the total unit score; or from using overlapping indicators, such as FSM and the pupil premium.

You **should not** increase base pay nor pay an additional allowance for regular local collaboration which is part of the role of all Head Teachers.

For other leadership roles the process is broadly the same. You will wish to consider how the other leadership roles should be set in accordance with the level set for the head Teacher and ensure that there is sufficient scope for progression.

At the end of this stage, you should decide where in the broad range to position the indicative pay range and set this out clearly when you advertise the job. You should make an **overall judgement** on the position and breadth of range, allowing appropriate scope for performance-related progression over time, clearly linked to school improvement priorities and outcomes.

There should be a clear audit trail for all decisions made and the reasoning behind them.

#### Stage 3 – Deciding the Starting Salary and Individual Pay Range

The first two stages provide the means for determining the appropriate pay range. The third stage is essentially about deciding on the starting salary for the individual who is to be offered the post.

At this stage you will have a preferred candidate for the role and will wish to set the starting salary in the light of candidate-specific factors, such as the extent to which the candidate meets the specific requirements of the post.

It will be important for you to ensure that there is scope for performance-related progression over time.

# **Establishing a Pay Range above the School's Head Teacher Group**

The expectation is that in most cases the pay range will be within the limits of the head Teacher group. However, in some cases, e.g. where there may be significant difficulty in making an appointment or there is a need to incentivise a head to take on responsibility for a very large school or to lead multiple large schools, it may be appropriate to consider extending the individual pay range.

The governing body can in such cases decide that the maximum of the pay range may be above the maximum of the head Teacher group, **up to** an additional 25%.

It should be wholly exceptional for the maximum of the pay range to be more than an additional 25% higher than the maximum of the Head Teacher Group. If it is considered that there are exceptional circumstances that warrant an extension beyond that limit, a business case would be required. You would need to seek external independent advice from an appropriate person or body who can consider whether it is justifiable to exceed the limit in a particular case. There must be a clear audit trail for any advice given and a full and accurate record of all decisions made and the reasoning behind them.

#### APPENDIX THREE: TEACHERS' STANDARDS (ENGLAND)

#### Introduction

The Teachers' Standards (England) and Practising Teacher Standards (Wales) are presented in this document as they underpin the assessment process for accessing the upper pay range.

#### **TEACHERS' STANDARDS (ENGLAND)**

#### **Pre-Amble**

Teachers make the education of their pupils their first concern and are accountable for achieving the highest possible standards in work and conduct. Teachers act with honesty and integrity; have strong subject knowledge, keep their knowledge and skills as Teachers up-to-date and are self-critical; forge positive professional relationships and work with parents in the best interests of their pupils.

#### **PART ONE - TEACHING**

#### A Teacher must

#### 1. Set high expectations which inspire, motivate and challenge pupils:

- establish a safe and stimulating environment for pupils, rooted in mutual respect.
- set goals that stretch and challenge pupils of all backgrounds, abilities and dispositions.
- demonstrate, consistently, the positive attitudes, values and behaviour which are expected of pupils.

## 2. Promote good progress and outcomes by pupils:

- be accountable for pupils' attainment, progress, and outcomes.
- be aware of pupils' capabilities and their prior knowledge, and plan teaching to build on these
- guide pupils to reflect on the progress they have made and their emerging needs.
- demonstrate knowledge and understanding of how pupils learn and how this impacts on teaching.
- Encourage pupils to take a responsible and conscientious attitude to their own work and study.

#### 3. Demonstrate good subject and curriculum knowledge:

- have a secure knowledge of the relevant subject(s) and curriculum areas, foster and maintain pupils' interest in the subject, and address misunderstandings.
- demonstrate a critical understanding of developments in the subject and curriculum areas and promote the value of scholarship.
- demonstrate an understanding of and take responsibility for promoting high standards of literacy, articulacy, and the correct use of standard English, whatever the Teacher's specialist subject.
- if teaching early reading, demonstrate a clear understanding of systematic synthetic phonics.
- If teaching early mathematics, demonstrate a clear understanding of appropriate teaching strategies.

#### 4. Plan and teach well-structured lessons:

- impart knowledge and develop understanding through effective use of lesson time.
- promote a love of learning and children's intellectual curiosity.

- set homework and plan other out-of-class activities to consolidate and extend the knowledge and understanding pupils have acquired.
- reflect systematically on the effectiveness of lessons and approaches to teaching.
- Contribute to the design and provision of an engaging curriculum within the relevant subject area(s).

#### 5. Adapt teaching to respond to the strengths and needs of all pupils:

- know when and how to differentiate appropriately, using approaches which enable pupils to be taught effectively.
- have a secure understanding of how a range of factors can inhibit pupils' ability to learn, and how best to overcome these.
- demonstrate an awareness of the physical, social, and intellectual development of children, and know how to adapt teaching to support pupils' education at different stages of development.
- Have a clear understanding of the needs of all pupils, including those with special educational needs; those of high ability; those with English as an additional language; those with disabilities; and be able to use and evaluate distinctive teaching approaches to engage and support them.

#### 6. Make accurate and productive use of assessment:

- know and understand how to assess the relevant subject and curriculum areas, including statutory assessment requirements.
- make use of formative and summative assessment to secure pupils' progress.
- use relevant data to monitor progress, set targets, and plan subsequent lessons.
- Give pupils regular feedback, both orally and through accurate marking, and encourage pupils to respond to the feedback.

#### 7. Manage behavior effectively to ensure a good and safe learning environment:

- have clear rules and routines for behaviour in classrooms and take responsibility for promoting good and courteous behaviour both in classrooms and around the school, in accordance with the school's behaviour policy.
- have high expectations of behaviour and establish a framework for discipline with a range of strategies, using praise and sanctions.
- rewards consistently and fairly.
- manage classes effectively, using approaches which are appropriate to pupils' needs to involve and motivate them.
- Maintain good relationships with pupils, exercise appropriate authority, and act decisively when necessary.

#### 8. Fulfill wider professional responsibilities:

- make a positive contribution to the wider life and ethos of the school.
- develop effective professional relationships with colleagues, knowing how and when to draw on advice and specialist support.
- deploy support staff effectively.
- take responsibility for improving teaching through appropriate professional development, responding to advice and feedback from colleagues.
- Communicate effectively with parents regarding pupils' achievements and well-being.

#### PART TWO - PERSONAL AND PROFESSIONAL CONDUCT

A Teacher is expected to demonstrate consistently high standards of personal and professional conduct. The following statements define the behavior and attitudes which set the required standard for conduct throughout a teacher's career.

- Teachers uphold public trust in the profession and maintain high standards of ethics and behaviour, within and outside school, by:
  - o treating pupils with dignity, building relationships rooted in mutual respect, and at all times observing proper boundaries appropriate to a teacher's professional position.
  - having regard for the need to safeguard pupils' well-being, in accordance with statutory provisions.
  - showing tolerance of and respect for the rights of others.
  - not undermining fundamental British values, including democracy, the rule of law, individual liberty and mutual respect, and tolerance of those with different faiths and beliefs.
  - Ensuring that personal beliefs are not expressed in ways which exploit pupils' vulnerability or might lead them to break the law.
- Teachers must have proper and professional regard for the ethos, policies and practices of the school in which they teach and maintain high standards in their own attendance and punctuality.
- Teachers must understand, and always act within, the statutory frameworks which set out their professional duties and responsibilities.

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# APPENDIX FOUR: CONFIDENTIAL – TEMPLATE FOR ASSESSMENT OF MAINSCALE TEACHER'S PAY (1.9.23)

	Name of Teacher			
	Year / Department			
Ī	•			
			Objective is	
_	Agreed Performance Mana	agement Objective	Met / Progress Towa	ards / Me
F	<u>1.</u> 2.			
F	3.			
	<u>.                                    </u>			
R	ECOMMENDATION OF REV	VIEWER		
C	onfirm that: [Name of Teacher]			
Εl	THER			
		gress towards meeting objectives.		
	•	he relevant Teachers' Standards.		
		opropriate period of time, have demon ed most pupils to have made good pro		ropriate
	groups of pupils, to have ma		9	
0				_
	Has met all objectives.      Is assessed as fully most	ing the relevant Teachers' Standa	rde	
		propriate period of time have demons		
	appropriate strategies which	n have enabled most pupils, to have m		_
	groups of pupils, to have ma	ade good progress.		
ln	the case of exceptional perfo	ormance:		
Exceeded all objectives.				
Are assessed as fully meeting the relevant Teachers' Standards.				
	<ul> <li>Teaching should, over an appropriate period of time, have demonstrated the use of relevant, appropriate strategies which have enabled almost all pupils, including groups of pupils, to have</li> </ul>			
	made rapid and sustained progress.			
TL	is it describes the same reads to	و معراد من المنافع الم	at recent oppresidate	
ır	ns judgement has been made v	vith regard to the results of the mo	st recent appraisais.	
1.		ression on the Main Pay Range		
0				
2.	2. I do not recommend salary progression on the Main Pay Range for the following reasons:			
Γ				
-				
	Name of Reviewer:			
	Signature of Reviewer:			
	Date:			

## RECOMMENDATION OF HEAD TEACHER TO PAY COMMITTEE

1. <i>OR</i>			
2.	I do not support the recor	nmendation of the Reviewer for the following reasons:	
Na	me of Head Teacher:		
Sig	nature of Head Teacher:		
Dat	te:		

# CONFIDENTIAL – TEMPLATE FOR ASSESSMENT OF REQUEST TO ACCESS THE UPPER PAY RANGE (1.9.23)

	Name of Teacher			
	Year / Department			
	Agreed Performance Mana	agement Objective	Objective is: Met / Progress Towards	s / Met
	1.			
	2.			
	3.			
l a T te	r appraisals. These successful chievements and contribution of eacher has continued to meet eaching experience. This judg ppraisals or reviews.	has had two successful consecut performance management review f the Teacher have been substanti the required standards and gro pement has been made with regar	vs or appraisals have ensure all and sustained by assessin wn professionally by develop and to the results of the mo	d that the g that the ping their
<ol> <li>His/her contribution to the school has been highly competent, subst and I recommend for post-threshold salary progression.</li> </ol> OR		, substantial and sustained,		
2	. His/her contribution to the to the upper pay range (i.e	school does not fulfil some or all o the requirement to be 'highly come do not recommend the Teacher for are outlined below:	petent', 'substantial' and	
	Name of Reviewer:			
	Signature of Reviewer:			

Date:

### RECOMMENDATION OF HEAD TEACHER TO PAY COMMITTEE

1. <b>OR</b>	I support the recommend	ation of the Reviewer	
2.	I do not support the recor	nmendation of the Reviewer for the following reasons:	
Na	me of Head Teacher:		
Sig	nature of Head Teacher:		
Da	te:		

# CONFIDENTIAL – TEMPLATE FOR SALARY PROGRESSION ON THE UPPER PAY RANGE (1.9.23)

Name of Teacher		
Year / Department		
Agreed Performance Mana	agement Objective	Objective is: Met / Progress Towards / Met
1.		
2.		
3.		
RECOMMENDATION OF REVIE	WER	
<ul> <li>confirm that [Name of Teacher]:</li> <li>has had a successful appraisal and has met or made significant progress towards objectives (in relation to the two most recent appraisals);</li> <li>is highly competent in all elements of the relevant Teacher Standards;</li> <li>the Teacher's achievements and contribution to the school are substantial and sustained. The meaning of these criteria is set out in the section 21.3 of the School's Pay Policy, "The Assessment".</li> </ul>		
This judgement has been made with regard to the results of the most recent appraisals or reviews.  I recommend salary progression on the Upper Pay Range		
DR  I do not recommend salary progression on the Upper Pay Range for the following reasons:		
Name of Reviewer:		
Signature of Reviewer:		
Date:		

## RECOMMENDATION OF HEAD TEACHER TO PAY COMMITTEE

1. lsı <i>OR</i>	upport the recommend	ation of the Reviewer	
	o not support the recor	nmendation of the Reviewer for the following reasons:	
Name of	f Head Teacher:		
Signatu	re of Head Teacher:		
Date:			

#### APPENDIX FIVE: MANAGING APPEALS AGAINST PAY DETERMINATION

Teachers have the right to raise formal appeals against pay determinations if, for example, they believe that the person or committee by whom the decision was made:

- (a) applied the school's Pay Policy incorrectly;
- (b) applied any provision of the STPCD incorrectly;
- (c) failed to have proper regard to statutory guidance;
- (d) failed to take proper account of relevant evidence;
- (e) took account of irrelevant or inaccurate evidence;
- (f) was biased; or
- (g) unlawfully discriminated against the Teacher.

Whilst the majority of appeals are likely to be based on pay recommendations, this process may also be adapted to hear appeals against performance management outcomes where these are not linked to pay.

As an example a Teacher may be dissatisfied with their performance management outcome, but not be eligible for a pay increase (e.g. they may be at the top of their scale). This satisfies the requirement (in line with the Appraisal Policy) that a Teacher may appeal against any entry in their performance management statement.

## **Support for School Leaders and Governors**

It is important that school leaders and governors are well supported in managing pay and appeals processes. It is recommended that governing bodies seek Human Resource (HR) advice to guide them in exercising their judgement and reinforces the need for minuted, auditable decisions on pay and appeals processes.

HR advice should be available if needed during any formal hearings, or as soon afterwards as is reasonably practicable, and before any decision is confirmed. The HR provider should be familiar with the duties placed on schools by the Equality Act 2010, the ACAS Code of Practice and relevant case law concerning pay grievances and equal pay claims.

Schools should ensure that an appeals procedure is in place before any pay determinations are made. The adoption of an appeals procedure after a pay appeal has already been lodged could leave schools open to legal challenge.

An appeals policy should have clear timescales which are reasonable in all circumstances, make allowances for school holidays, but allow appeals to be expedited in good time.

#### **Example of a Pay Appeals Procedure**

What follows is intended as a recommendation as there is no statutory process for schools to follow in terms of hearing pay appeals.

A key aspect of the process is the opportunity for a Teacher to discuss a pay recommendation prior to it being confirmed by the governing body. This stage in the process will help to ensure that pay decisions and pay policies are seen as transparent and fair.

#### **Stage 1 (Informal Resolution)**

The opportunity to discuss a pay decision informally before it is made may also mitigate the need for the more formal stages two and three.

A Teacher who is dissatisfied with a proposed pay recommendation has the opportunity to have an informal discussion with the appraiser or Head Teacher before the recommendation is actioned and confirmation of the pay decision is made, in writing, by the school.

The individual should be informed in writing of when it is intended that the written pay decision is to be communicated so they can exercise their rights under Stage 2 in a timely manner.

#### **Stage 2 (Representation to Pay Committee)**

If the Teacher believes that an incorrect recommendation is being made they he/she may make representation to the person (or governors' committee) making the decision **within 10 working days** of receiving that decision.

To start the process the Teacher should submit a formal written statement to the person (or governors' committee) making the determination, setting down in writing the grounds for not agreeing with the pay recommendation.

The Teacher is given the opportunity to make representations, including presenting evidence, calling witnesses and the opportunity to ask questions, at a formal meeting with the person (or governors' committee) who will make the pay determination.

This meeting should normally take place within 10 working days of receipt of the formal written statement.

Following this meeting the person (or governors' committee) will make a pay determination that will be communicated to the Teacher in writing. This will be within five working days.

#### **Stage 3 (Formal Appeal Panel)**

Should the Teacher not agree with the pay determination at Stage 2, the Teacher may appeal the decision in writing (within ten working days) and have an Appeal Hearing before an appeals panel of (normally) three Governors. The appeal panel should be convened normally within ten working days of receipt of notification.

In this hearing, both the Teacher and the management representative will have the opportunity to present their evidence and call witnesses, and to question each other. The Panel is permitted to ask exploratory questions of either party.

When all evidence has been presented, the panel must reach a decision, which it will relay to the Teacher in writing. This will include their rationale for reaching the decision, the fact that the decision is final and, as set out in the Section 3 guidance of the STPCD 2019, there is no recourse to the general staff Grievance Procedure.

#### **Representation at Meetings/Hearings**

There is the right to be accompanied by a Trade Union Representative or work colleague at Stages 2 and 3 of this procedure.

## **Appeals Hearing Panels**

It is recommended that the Panel which hears Pay Appeals should normally comprise three Governors who were not involved in previous discussions regarding the Teacher's pay determination. If any panel members have had previous involvement this compromises their ability to be impartial.

Governors serving on an Appeals Panel should be familiar with the school's Pay and Appraisal Policies. Where the governing body is not sufficiently able to identify independent governors for any appeal panel, they should liaise with the Local authority/ Trustees of the Academy to identify governors to support any appeal.

To ensure that appeals are properly considered, governing bodies should consider any training needs their members have, including in duties placed on the school by the Equality Act 2010 and the ACAS Code of Practice (Disciplinary and Grievance Procedures).

Teachers making representation at stage two and making an appeal at Stage 3 may be accompanied by a colleague or representative from a professional organisation or Trade Union.

Pay Appeals should be formally clerked and a note of proceedings should be produced.

#### **Pay Panel Hearing Procedure**

The following is a suggested format for the conduct of formal hearings:

- · Chair introduces all parties, what their role is.
  - Chair offers the right of adjournment to any member of the meeting to confer or take a break
  - Chair ensures the individual is aware of right to representation and acknowledge whether they have exercised this
  - Chair confirms the earlier stages of the appeal procedure have been adhered to
  - Chair then outlines how the hearing will be structured.

#### The Employee Case

- The employee or their representative presents the employee's case providing any evidence to support their case including from witnesses (if any).
- Management representative has the opportunity to question the employee.
- Chair asks questions and subsequently opens the discussion to the Panel.

#### The Management Case

- The management representative presents their case, providing any supporting evidence and any witnesses.
- The employee, or their representative, has the opportunity to question the management representative.
- Chair asks questions and subsequently opens the discussion to the panel.
- · Summarising and end of hearing
- Employee or their representative sums up the employee case.
- Management representative sums up the management case.
- If appropriate, the Chair can sum up the key points on both sides. The Chair will then end the hearing, advising the employee that they will receive the panel's decision in writing within five working days.

#### **Decision-Making**

- The Panel meet to reach their decision (if not made on the day of the Hearing).
- The Panel obtains HR advice, if required, to inform their decision-making.

#### Communication of Decision

Employee is notified within 5 working days of the decision and rationale, in writing.

# Pay Policy – Flowchart for Appeals Procedure

#### STAGE 1

- Informal discussion with appraiser/Head Teacher prior to written communication of the proposed pay decision.
- 2. Teacher is informed of when the proposed pay decision is due to be communicated in writing.

#### STAGE 2

- Teacher makes written representation to person/committee (within 10 days of notification of pay decision).
- 2. Meeting is convened (within 10 days of receipt of representation)
- 3. Outcome of meeting is communicated in writing (within 5 days of the meeting)

#### STAGE 3

- 1. Teacher appeals outcome of Stage Two in writing (within 10 days of receipt of decision).
- 2. Appeal Hearing is held with panel of Governors (within 20 days).
- 3. Decision of Panel is communicated in writing (within 5 days of Hearing).
- 4. Appeal decision is final stage (internally).

# APPENDIX SIX: GUIDANCE ON HANDLING APPLICATIONS FOR AND MOVEMENT UP THE UPPER PAY RANGE [UPR]

Teachers should be aware that being on the Upper Pay Range (UPR) is an important career step which requires a formal application as part of the process.

The school's policy on Appraisal (and associated guidance) are mentioned in this Pay Policy guidance document with associated links to the relevant documents.

Teachers should be aware that the current provisions in the STPCD do not provide for reversing progression onto the UPR back to the main scale and therefore must be confident in their application that they not only meet the criteria set out but are capable of maintaining that performance.

Head Teachers, line managers and governors should be aware that moving to the UPR is not about increasing workload or about taking on whole school responsibility for specific areas. It is about the ability of the Teacher to function at a high level in their own classroom and to have a wider influence on the performance of other Teachers.

This could happen quite naturally around teamwork structures in a school. Sometimes additional opportunities may have to be created e.g. peer support.

UPR is good for Teachers as it provides career progression and motivation for continuous improvement, and it is good for schools as the contribution of those Teachers supports school outcomes. It should be part of creating ambition for the individual Teacher and for the school in improving outcomes for pupils.

Budget limitations are not a valid reason for withholding advancement to UPR as it is the statutory right (in line with STPCD) of a Teacher whose performance is in line with requirements for UPR progression.

There is an application process for UPR. The STPCD does not describe what this should look like and it is for Schools to set this out in their Pay Policy. The STPCD stipulates that the deadline for applications must be made clear in the Pay Policy. It is for schools to determine the application process, but they should make sure that the process is not overly onerous in terms of providing evidence and completing forms. A balance needs to be struck between having sufficient robust evidence and creating workload. Much of the evidence will have been gathered during performance management (including previous years if appropriate). Schools should consider how applicants for UPR can summarise their progress within the performance management process.

Both Teachers and line managers should be aware of the issue of 'double counting.' Some applicants may have other additional payments, e.g. TLR for subject or phase responsibilities. Contributions linked to the job descriptions for these additional payments cannot count towards evidence of eligibility for UPR. The responsibility for developing performance management plans should be equally shared between the appraiser and the Teacher.

The Pay Policy Guidance document states "Teachers who apply to move to the Upper Pay Range will be awarded progression to that range having regard to the most recent performance management /appraisal review. The review will be deemed to be successful unless concerns about standards of performance have been raised in writing with the Teacher during the annual performance management/appraisal cycle and have not been addressed through support provided by the school by the conclusion of that process. Teachers applying to move to the Upper Pay Range will be able to demonstrate that their performance meets the definitions of 'highly competent', 'substantial' and 'sustained'.

In this school, we define these as set out in 3.4 of this Policy Guidance document.

Once the application has been considered there may be three possible outcomes:

- It is rejected in which case the reasons should be explained to the Teacher in relation to appraisal and the criteria for UPR. There should be clear communication about how the applicant needs to improve to meet their appraisal objectives and the criteria and how they could be supported.
- 2. It is successful.
- 3. Further evidence is required. Again the process by which additional evidence is provided should be clear, simple and not overly onerous.

A template form for assessing applications is appended to this Policy Guidance Document.

#### **Progression on UPR**

A Teacher on UPR is entitled to be considered for progression in each performance management cycle. The performance management process is critical to this progression. Appraisers and Teachers must work together to make sure the appraisal objectives are in line with the expectations of a UPR Teacher. This should be a joint responsibility and Head Teachers should have a moderation process in place to ensure expectations are consistent and manageable from a resources and workload perspective.

All schools should have an interim review process in place during the performance management cycle (in line with the Teachers Appraisal Policy) and any difficulties should be addressed at that point, to create opportunity for improvement, and not at the end of the cycle. Appraisers and Teachers should be equal partners in that process and take equal responsibility. If the Teacher cannot address this with their appraiser they should refer the problem to the Head Teacher. The aim should be no surprises at the salary review stage.

# APPENDIX SEVEN: UNIT TOTALS AND HEAD TEACHER GROUPS – ORDINARY SCHOOLS

7.1 Subject to paragraph 8 STPCD, an ordinary school must be assigned to a Head Teacher Group in accordance with the following table by reference to its total unit score calculated in accordance with paragraphs 6.1 to 6.5 of the STPCD:

Total Unit Score	Group
Up to 1,000	1
1,001 to 2,200	2
2,201 to 3,500	3
3,501 to 5,000	4
5,001 to 7,500	5
7,501 to 11,000	6
11,001 to 17,000	7

7.2. Subject to paragraphs 6.3 to 6.5 of the STPCD, the total unit score must be determined in accordance with the number of pupils on the school register, calculated as follows:

Key Stage	Units Per Pupil
For each pupil in the preliminary stage and each	7
pupil in the first or second key stage	1
For each pupil in the third key stage	9
For each pupil in the fourth key stage	11
For each pupil in the fifth key stage	13

#### 7.3. Unit Totals and Head Teacher Groups - Special Schools

7.1. Subject to paragraph 8 STPCD, a special school must be assigned to a Head Teacher group in accordance with the following table by reference to its modified total unit score calculated in accordance with paragraphs 7.2 to 7.8 of the STPCD:

Modified Total Unit Score	Group
Up to 2,200	2
2,201 to 3,500	3
3,501 to 5,000	4
5,001 to 7,500	5
7,501 to 11,000	6
11,001 to 17,000	7
17,001 and over	8

Staff-Pupil Ratio	Staff-Pupil Ratio Modifier
1 - 20%	1
21 - 35%	2
36 - 50%	3
51 - 65%	4
66 - 80%	5
81% or more	6

**NB**: Further guidance is set out in paragraph 8 of the STPCD in relation to:

- Expected changes in number of registered pupils and teaching establishments.
- New schools.